

SOUTHEND BUSINESS PARTNERSHIP NEWSLETTER

ECONOMY & TOURISM TEAM

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Thank you to everyone who was involved in the last Southend Business Partnership Briefing and those that attended, we certainly felt that it was a useful session with some very informative presentations providing updates on the transport connections, businesses and developments in the South East. This theme will be developed upon in our next briefing on the morning of 14th June 2018 which will be held at London Southend Airport as we will have key note presentations from Sir John Armit, in his capacity as Chairman, of the Thames Estuary 2050 Growth Commission, (he is also Chairman of the National Infrastructure Commission), Mr Glyn Jones, CEO, Stobart Aviation, Lyn Carpenter, Chief Executive from Thurrock Council, and Southend Borough Council providing an update. As you can see it is rather an action packed agenda so

we really hope you are able to join us to hear first hand of upcoming developments in and around south Essex and raise any questions you may have with our keynote speakers. To book a place please click [here](#). Parking for the event is in the long-stay car park and the cost will be waived by the Stobart Team on the day for which we are grateful.

Turning to local issues, Southend-on-Sea Borough Council would like to engage with local SME businesses in respect to their Social Value policy. They currently spend approx. £120m on supplies and work contracts every year and, when commissioning services, have to be at the top their game to get the best possible outcomes for local people. With this in mind they want to hear from local SME's on how you believe they can add value to their procurement processes. They would like you to join them on Tuesday 17th April from 5pm - 7pm in the Johnson Room at the Tickfield Centre for a buffet tea and lively exchange. Please click [here](#) to book your place.

Southend-on-Sea Borough Council has just been announced winner of the National Childcare Works Award for the "30 hours team award" due to their creativity and innovation when implementing the system across Southend. The 30 hours childcare offer benefits children, parents and businesses, as it allows parents to return to work by offering up to 30 hours of free childcare. For more information please click [here](#).

The Southend Tourism Partnership and Visit Essex are hosting a joint conference relating to the visitor economy both locally and linked to the wider county offer at Southend Airport Holiday Inn on 24th April. Anyone interested in joining the tourism partnership and potentially attending the event should contact Barbaraquinlan@southend.gov.uk in the first instance.

For more information from the Southend-on-Sea press team about these or any other press releases then please click [here](#).

Congratulations to Anglia Ruskin University who have just received permission from the Government to open Essex's first School of Medicine which will be helping to train the Doctors of the future from September 2018. In line with the Universities values and strong commitment to providing opportunities for students with ability and aspiration, regardless of background or circumstance, they aim to recruit a significant number of students from the local area. Applications can be made via their website.

Finally, you may also have heard about the national roll-out of the Gigabit Broadband Voucher Scheme. The vouchers, worth up to £3,000 for an SME, provide a one-off contribution to subsidise the installation cost of gigabit capable infrastructure. So if you are interested in upgrading your business broadband then please visit <https://gigabitvoucher.culture.gov.uk/> or click [here](#) for more information on eligibility and to find a broadband supplier in your area.

If you have any questions, about any of the information in the newsletter, please contact the Southend-on-Sea Economic Development Team on 01702 215022 or email economicd@southend.gov.uk. Regular updates are posted on our [Facebook](#) page, [LinkedIn](#) and Twitter feed or can be viewed at the [BusinessonSea](#) website.

Kind regards,

Murray Foster

Chair of the Southend Business Partnership

WHAT'S GOING ON?

EVENTS, BRIEFINGS & WORKSHOPS

Events/Workshops

- Southend Business Partnership Briefing - Thursday 14 June, 7:30am – 10am at Southend Airport, click to book your place [here](#).
- Tech City-On-Sea: Alternative Finance - Thursday 12 April 2018, 18:00 – 21:00 at The Hive. To book click [here](#).

- The Radisson Hotel Group is holding an open day on Thursday 12th April to showcase the facilities. Join them for refreshments and lunch anytime between 10am and 7pm. Prize draw to win a meeting and/or 4 tickets to their Christmas Parties. Book by emailing to ruth.hession@rezidorparkinn.com
- Becoming a Council Supplier and Tendering for Contracts - Tuesday 17 April 2018, 9:30-11am at The Hive Southend, to book please [click](#).
- Time management secrets of effective and successful businesses – Southend, Wednesday 18 April 2018, 09:00 – 12:00 at The Hive. To book click [here](#).
- The Business Bites Business Growth "Working Lunch" Programme - Wednesday 18 April 2018, 12-2:30pm at The Hive. To book click [here](#).
- EnergySouth2East South East LEP Awareness and Data Gathering Workshop - Thursday 19 April 2018, 9:30-12:30 at Church House, London. Click [here](#) to book.
- e Business Bites Business Growth "Working Lunch" Programme - Wednesday 16 May 2018, 12-2:30pm at The Hive. To book click [here](#).
- State of mind & performance with Garret Cramer & Vicky Kelly - Monday 30 April 2018, 9-12 at Arlington Ballroom Southend. To book click [here](#).
- How to bid for Council business – Wednesday 2 May 2018, 9:30-11am at The Hive Southend, to book please click [here](#).
- Marketing seminar Southend - Friday 1 June 2018, 9:30-11:30. To book click [here](#).
- How to bid for Council Business – Tuesday 10 July 2018, 9:30-11am at The Hive Southend, to book please click [here](#).
- IEEE International Conference on Computing, Electronics and Communications - Thursday 16 Aug 2018, 19:00 – Friday 17 Aug 2018, 22:00 at the University of Essex, Southend Campus. To book click [here](#).
- For information about business support, networking events, funding opportunities, workshops and much more please visit <http://www.bestgrowthhub.org.uk/>
- New events programme at the Hive www.thehive.org.uk/events

Networking

- Double Whammy networking event - Wednesday 11 April 2018, 7:30 - 9:15am at Toby Carvery Southend. To book click [here](#).
- #FSBConnect Southend Networking 2018 Wednesday 18 April 2018, 07:30 – 09:30 at The Saxon King. To book click [here](#).
- Networking and Cake with J&L Mortgage Solutions - Friday 27 April 2018, 10-12pm at The Hive. To book click [here](#).
- Saxons Business Networking Event - Friday 11 May 2018, 10:00 – 12:00 at Southend Rugby Football Club. To book click [here](#).
- Networking and Cake - Friday 25 May 2018, 10:00 – 12:00 at The Hive. To book click [here](#).
- Southend on Sea Business Market- Thursday 27 September 2018, 09:00 – 16:30 at Holiday Inn Southend Airport. To book click [here](#).
- View the [Best Growth Hub Website](#) for further networking opportunities

Funding Opportunities

- A Research and Innovation call for proposals has been launched under the European Regional Development Fund stream to run a project promoting research and innovation in the South East Local Enterprise Partnership (LEP) area, specifically promoting business investment in research and innovation. Open to private and public organisations with a minimum value of £500K, call closes on 20 April. [Read more](#).
- Innovate UK is calling Agri-Tech businesses to apply for a place in the Global Business Accelerator visit to Canada 17-20 June 2018. Application closes on 20 April. To apply click [here](#).
- Social ventures in Eastern England have the opportunity, for a limited time only, to apply for loan funding of up to 100,000 pounds per organisation to help them grow their work or emerging ventures. Loan value of £10-100K, to apply click [here](#).
- Nesta is looking for teams from anywhere in the world that will use Application Programme Interfaces (API) to create value for the UK's five million small businesses, including the way they access and use bank accounts, loans and overdrafts. Deadline 4 May. [Read more](#).
- [European Grant Funding](#) up to £20k for start-ups and growing SMEs to assist with capital asset purchases to support business growth.
- [BEST Business Growth hub](#) – for business support, advice and funding support.
- South Essex Business Boost (SEBB) Funding– 30% grant funding up to the value of £10k grant for capital expenditure. Perfect if you need to expand your business. For more information click [here](#)
- Essex for Business invites all to register to Funding Alerts and News for the Business Sector. To register please visit [here](#).

Other Information

- A consultation on the extension of tax relief for training by employees and the self-employed to support upskilling and retraining has been announced. It closes at 11:59pm on 8 June 2018. For more information and ways to respond please click [here](#).
- Essex Trading Standards has recently launched its new advice service – Essex Compliance Consultancy offering chargeable services to businesses. To register please click [here](#).
- South East and Central Mind and Southend United Football Club are coming together to promote fitness and positive mental health. With the help of their charity partners, Arthur J Gallager, they have organised an exciting new team building squat challenge - BEAT THE SEATS. If interested please contact fundraising@seandcessexmind.org.uk
- Recruitment for the 2018 Lloyds Bank Social Entrepreneurs Programme starts very soon. For further information and news on our taster sessions call the Eastern Enterprise Hub on 01473 527100.
- The Enterprise Adviser Network aims to increase engagement between employers and schools so that young people have a better understanding of

the world or work. Business volunteers are matched with schools to provide advice on the schools/colleges careers provision. For further details visit [The Careers and Enterprise Company website](#) or contact [Hyla Grimwade](#), or call 01702 534253.

- CXC are working in partnership with the South East Local Enterprise Partnership and DWP to offer a free service to local businesses to explore how the National Careers Service could provide individuals (50 +) with careers and skills advice to support the fuller working lives strategy. If interested please contact Sue Hunt suehunt@cxc.org.
- Essex Skills Board have produced a Careers Guide which covers tips on writing a CV to running your own business. The booklet is the ultimate guide to getting a job. The digital version of the booklet can be downloaded [here](#).
- Southend Hospital monthly newsletter, Look, is now available [here](#).
- How would you like the idea of a Powerboat Festival in Southend in September? If it tickles your fancy [get in touch](#).
- Office for Product Safety & Standards, Part of Department for Business, Energy & Industrial Strategy, has issued Safety & Standards News covering product recalls and Regulatory Excellence Awards. Follow them on Twitter @OfficeforSandS or email Roland.Curtis@beis.gov.uk
- Social Enterprise UK has launched a new report, commissioned by Lloyds Bank foundation - [Trading for Good](#) - which looks at small-medium sized social enterprises and the incredible impact they're having in communities across the UK.
- Supported by DIT, Hippo Cab - UK's First branded, safe, comfortable and hygienic disabled and non-emergency transportation services, are operating in Southend area since September 2016. Click [here](#) to read more.

If you have events or information you would like us to include in the newsletter then please email us on economicd@southend.gov.uk